



GazMin

INTERNATIONAL



**A leading Advisory Firm with strategic
intelligence in management and consultancy
in the Middle East and beyond**





“We aspire to be leaders by pursuing the highest quality and ethical standards”

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"We aspire to be the most reliable project management and project finance advisory, consultancy firm with superb execution capabilities from an expert-team for all of our clients whilst generating value and wealth for all the clients"



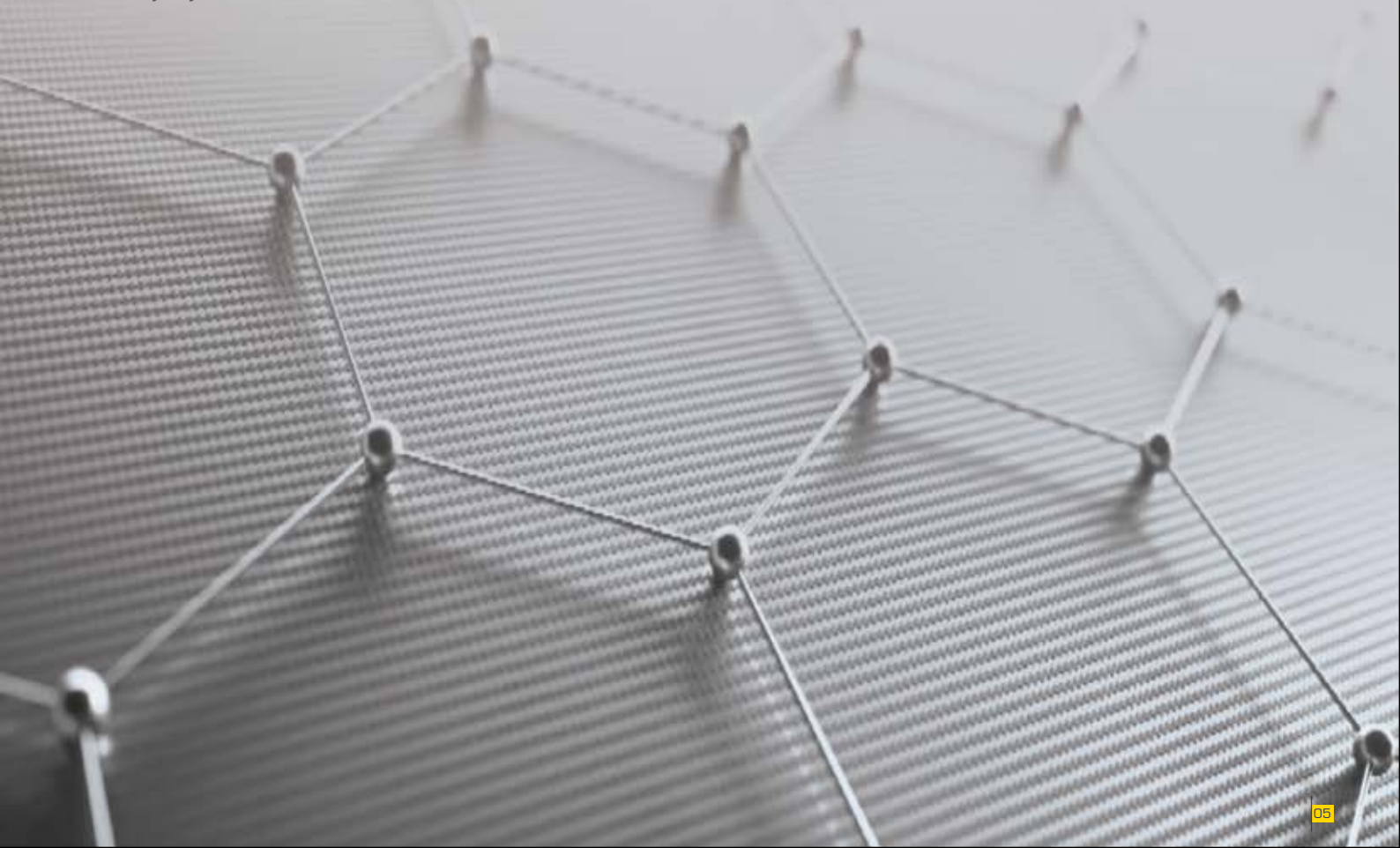
About Gazmin International

GazMin International is a leading project financial advisory and management firm based in Dubai- UAE. Since 20 years, our group is providing unparalleled, innovative and strategic advice to build, finance infrastructure projects with governments and semi-governments entities. We support our client's in achieving their strategic goals by offering inclusive, globally integrated financial and end to end strategic project advisory services across all major industry sectors. We are active in various key sectors such as Social and Economic Housing projects, Oil & Gas Down and Midstream projects, fossil and renewable energy power plants and all types of infrastructure projects.

We handle the portfolio of local and international clients wherein confidentiality, transparency, and strong corporate governance is our primary focus for the operation of our business, and we are accountable for what we deliver.

GazMin has a heterogeneous program for the development of a project by syndicating various companies having expertise in execution for commissioning a project. We provide qualified institutional investors and globally renowned Engineering Procurement Construction (EPC) companies having extensive experience and also provide all types of Infrastructure project development, Project Management Consultants, Marketing Feasibility firms, law firms, and Financial Advisory firms and we appoint these assigned companies on requirement bases of the project.

Our associates comprise of experienced bankers from leading banks and investment advisory firms, and these senior bankers are deeply involved in the financial aspects of our project. We have advised our clients on a wide range of complex transactions. We provide unparalleled strategic advice and are one of the leading Project Coordinators and provide full range of financial services, including project and investment insurance, advisory, syndication, and ECA coordination.



Message From CEO

After possessing valuable experience and being an important part of this industry, I feel privileged to be writing this message as the CEO of GazMin International. During the last decade, we have evolved tremendously in various sectors and strive to keep the organization in line with the ever-changing global & demographic standards. However, despite the changes, our organization has focused on maintaining long-term relationships with the private and public sectors. We also take pride in our proficiency in key business areas such as Corporate Management, Project Management, Finance Advisory, and Business Development.

We have always promoted the corporate culture which is characterized by its ability to adapt quickly to our Clients' Needs whilst "Creating Value and Pursuing Excellence" in a responsible manner that is responsive to community needs. We also pride ourselves with culture and tradition of high integrity and ingenuity, which has driven continuous improvement, and the relentless drive for innovation in our operations. Our services are well recognized, well received and widely used by our esteemed clients across the Middle East, African region and beyond.

It is prudent to state, what has not changed over the course of our journey is our commitment in regard to exceptional client service and core values of integrity and honesty, client focus, employee satisfaction and leadership by illustration.

As we move forward, we are focused on executing our growth strategy while ensuring we safeguard the continued trust vested in us as an organization by our clients. We will continue to invest in strengthening our brand by bringing a positive change to the communities in which we work, and we live.

I am immensely excited about our journey so far and I am sure that GazMin's best is yet to come!

Thank you.

A handwritten signature in black ink that reads "Ashok Sagar". The signature is fluid and cursive, with the first name "Ashok" on the top line and the last name "Sagar" on the bottom line.

Ashok Sagar
Founder & CEO

Our Team

We believe our team is our greatest asset, so we bring together the brightest and most talented individuals in our team to deliver excellent service to our clients. Our team comprises of individuals who specialize and are experienced Finance Advisors, Risk & Insurance Advisors, EPC Consultants, Legal Advisors, Market Analysts, Business Development Advisors. Our team works with industry experts around the world and thus brings global perspectives to meet regional challenges.

We attract the most talented people and inspire them to reach their highest potential through a deep commitment to career development. When partnering with GazMin you can expect significant engagement with veteran dealmakers, first-class transaction execution and the highest standard of confidentiality and discretion. Our team comprises of experienced and innovative professionals who create value through extensive knowledge of local and international markets and access to key decision-makers and specializing in start-to-finish project management solutions. Our knowledgeable and veteran team offers solutions from initial concept and site selection phases, through to operational handover, with continued client support.



**“We measure our performance
not by temporary results but by the
long-term success of our clients”**

Values

GazMin provides end to end Finance and Strategic Advisory & Project Management services with:

Professionalism

We take pride in our work and organization, always act with integrity, comply with company policies and ethics, honor the confidentiality of clients and promote the constructive image of the organization through all our actions.

Service Excellence

We are client-focused; thus, we constantly strive to incorporate:

- (1) By expanding our knowledge.
- (2) By communicating our understanding in order to anticipate client needs.
- (3) By improving the quality and efficiency of our services.
- (4) By deploying the organization's resources effectively.

Delivering Client Value.

We believe in meeting the needs of society while making the best use of resources at disposal and also understand that the organization functions better when the rules are reasonable and transparent.

Integrity.

We enthusiastically/ diligently seek to do the hardest.

Good Governance.

We believe and observe good governance in ourselves, our clients and our regulators. The organization functions better when the rules are reasonable, clearly enforced and investors/participants can maintain their confidence.

Fairness.

We endeavor to treat all clients according to the same high standards.

Transparency.

We wish to be clear about our business, performance and who we are. Confidentiality of our clients is our supreme interest; fair conduct rules and confidential information demand our discretion.

WE VALUE KNOWLEDGE, PRAGMATISM AND DELIVER MEASURABLE BENEFITS TO OUR CLIENTS.

Why Gazmin

TURNKEY PROJECT DEVELOPMENT

We have extensive experience in providing a turnkey solution for financing and development of all types of infrastructure projects.

HETEROGENEOUS APPROACH FOR PROJECT DEVELOPMENT

We provide heterogeneous approach for the development and execution of the project, along with qualified institutional investors and globally renowned Engineering Procurement Construction (EPC) companies having extensive expertise, Project Management Consultants (PMC), Marketing Feasibility firms and law firms and assign these companies based on the requirement of the project.

PROJECT TRACKING AND MONITORING

Our project teams plan and control every aspect of

the project lifecycle from the concept of definition, implementation, till handover. We do not charge advance fees but charge consideration fees upon completion of the assignment.

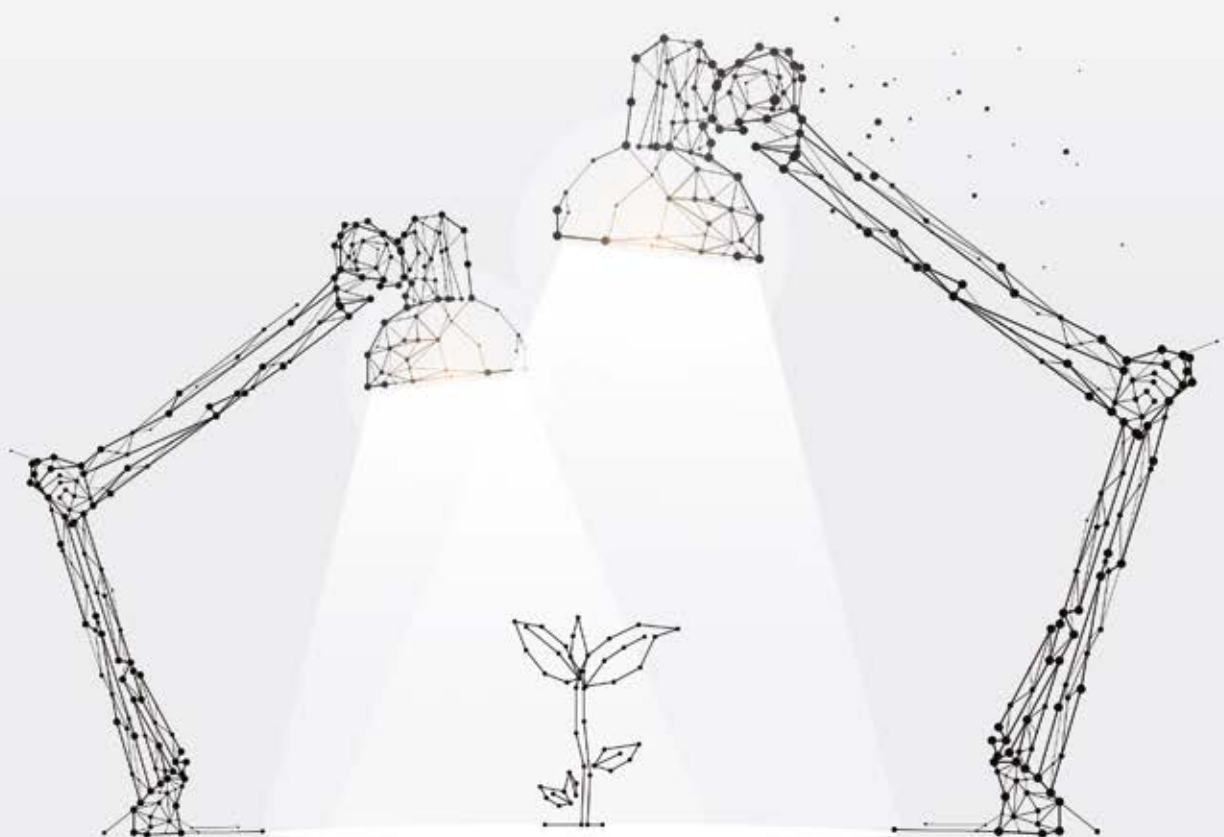
PROJECT LIFE CYCLE SUPPORT

We ensure that our client's corporate, social and economic objectives or benefits are achieved through a controlled, well-managed, visible set of activities.

WE VALUE BUSINESS ETHICS

We take pride in our work and organization, also endeavor towards professional excellence and act with transparency and integrity always.

“We take full responsibility for delivering projects on time, on budget and maintaining required quality standards”.



Infrastructure Projects

**We Serve the following sectors in
African region, Middle East countries
and beyond**



“Specializing in end to end project management solutions, our knowledgeable and experienced team offers solutions from initial concept and site selection phases, through operational handover, with continued client support.”

Downstream And Midstream Oil And Gas Project

We syndicate banks and investment firms for financing downstream and midstream Oil and Gas greenfield expansion and refurbish projects to provide a comprehensive turnkey solution for the development of these projects to achieve the country's objective of owning an independent mega Oil and Gas Project without the involvement of any third party

We provide a comprehensive turnkey package solution that shall cover all the phases of the project development i.e., from Marketing Feasibility, Engineering Feasibility to Front End Engineering Design (FEED), EPC, and PMC, O&M. etc



Fossil & Renewable Power Projects

Worldwide demand for energy continues to grow and we have maintained our trust to deliver fossil and renewable Power Plants projects with the turnkey solutions under PPA or EPC + F and such projects are utilized for industrial as well as domestic consumption purpose.

We are associated with leading engineering and construction power companies to provide services in the fields of Wind power, Solar Photovoltaic Power, Thermal, and Hydropower energy. With advanced technology we ensure that new facilities are cost-efficient and meet or exceed environmental standards.

We are actively involved in exploring the technology, seizing the investment opportunities for our clients, integrated power supply projects supported by the integration and optimization of distributed power sources.



Construction Projects

By strengthening the cooperation with local government and financial companies we participate in the construction and investment of modern infrastructure projects covering smart cities, Affordable Houses, Schools, Universities, Hospitals, Convention Centers, Government Offices and similar projects. All such large and complex projects are undertaken by fostering innovation, embracing emerging technologies, and thereby making a difference for our clients and community. We utilize smart Construction technology and innovative methods with high-tech machinery for construction of such projects. We remain committed to take a leading role in the development of such types of infrastructure projects under lawful government regulations.

Besides constructing these large and complex projects, we also provide assistance in building social and economic housing in rural and underdeveloped areas of African region, Middle East countries and beyond with the aim of rehabilitating the lower strata of the society by providing them with affordable housing with sustainable lifestyle which covers their basic necessities such as electricity and water. We aid in construction and development of schools, universities and hospitals in underdeveloped areas with an aim to enhance their standard of living.





Railway Project

We help to build Railway, Metro, and Monorail network to alleviate the problem of public transport infrastructure for the growing population combined with a desire to reduce traffic congestion and improve air quality. From the development and maintenance of existing systems to the implementation of new schemes, we ensure the clients through the entire project lifecycle that maximum value and outcomes are achieved. We research, develop and demonstrate programs with overall objective for the most economical and environmentally friendly train concept for locomotive - electric, diesel-electric, and high - speed diesel trains with high-frequency rail service for both passengers and freight. Other related infrastructures, including stations, depots, workshop facilities, and an operational control center with the latest technology, are also built along with the project.





Air Port Project

We help to develop highly equipped State of Art Airport Projects for domestic and international operations in African, Middle East countries and beyond, thereby facilitating trade and tourism for travelers of the Middle East sector and other countries. For the attainment of this objective we provide expertise of renowned construction company who use best practices and innovative methods with high tech machinery and deliver projects safely, on schedule and within budget.



One of the challenges of complex airport projects is the integration of different working parties. Our innovative approach to project integration ensures all parties work together to achieve a smooth running, cost effective project, aiding on time delivery and high standards of quality and safety. Our professionals have thorough technical knowledge of operational airports.

Sea Port Project

Due to rapid growth in the world population and the consequent increase in global trade, there is a growing demand of harbors and it involves both building new harbors or refurbishing the existing harbors in order to optimize or expand its capacity.

An underlying growth in trade in the global economy is driving an increase in demand for shipping and correlated need for increased efficiency and capacity of ports, industrial machines, and structures. We use smart construction technology with innovative methods and high-tech machinery for constructing these Ports, which act as inhibitors and begin the social and economic growth of a region by not only allowing trade but also as a hub for social activities.



Roads Highways And Bridges Projects

Projects such as Construction of Roads, Highway, Bridges and Tunnels are carried out with the motive of alleviating the problem of congestion of roads, easing the transportation of passengers, and goods from one place to another, and aiding the social and economic development of the region. The construction is based on constant effort focused on innovation, in the search of excellence at the fulfillment of such projects. We underpin all projects with an environmentally friendly and socially responsible approach with the latest technologies and we aim to develop the most sustainable construction processes with advanced materials. We provide assistance at every stage of a project, from the tender and design work until the construction and maintenance of the projects.



Minerals

We are associated with firms and ministries engaged with mining industries, minerals extraction, producers, and private mine owners widespread in diverse locations in Australia, South America, Indonesia and African continents. Our associate firms are global front runners when it comes to sustainability and ethical operations, striving to maintain world-class social and environmental practices.

We are affiliated with a worldwide network of well-established industry professionals including geologists, geophysicists, geochemists, resource professionals, project managers, data management professionals and mine engineers, mineral resource estimators, metallurgical development and process engineers and geotechnical and water resources engineers and their association enables us to provide services outside the traditional standard core competencies. We endeavor for technical excellence and aim to exceed client expectations on every engagement. We also support government and commercial clients by providing them finance for mining and logistic, ownership of mines, or share in the mines as equity partners.





OUR SERVICES

“We aim to be the best financial advisory, consultancy and management firm with regional expertise that will cater to the business needs of our Clients across all sectors / industries”



A hand holding a blue pen is writing on a spiral-bound notepad. The background is a blurred office desk with a laptop and a pen holder. Overlaid on the image are various financial charts, including a red line graph, a yellow line graph, and several candlestick charts in white and blue. The entire image has a light blue tint and a grid pattern.

“We believe that the relationship between Clients and Investment Bankers is built on integrity, trust and accessibility.”



Project Finance

GazMin International has been and continues to be a vast multifarious organization while successfully advising and structuring projects and is also capable of arranging funds for infrastructure projects. We guide on highly complex matters, including policies, strategies, and financial resolutions.

Our management team includes experienced professionals who are focused on fundraising against Sovereign Guarantee, Letter of Guarantee, Government Bond, Bankable Instruments, Barter terms, terms of PPA, BOT, and such instruments used are to be insured. These instruments are used where the source of debt repayment is limited to the cash flow generated by the underlying government project with no or limited recourse to the project. It has been widely used specially to invest in large-scale projects worldwide due to such alternative characteristics.

Our in-depth finance, industry knowledge across various sectors, and regional expertise enable us to discover opportunities for our clients to acquire financial assistance for multiple projects to achieve their strategic objectives of serving citizen's needs. Our corporate finance professionals have considerable experience in negotiating lower interest rates, easy repayments and any such transaction concerning secured collateral structuring in finance.

Our project finance and advisory team offers shrewd advice on the viability of the proposed project, furthermore, works and guides clients through the full project funding process to make sure that the project has the maximum potential to achieve successful third-party funding. We also support our clients in their strategic objectives with comprehensive advisory and execution capabilities in project finance and growth strategy.

We also oversee the execution process, including managing, due diligence, advisors, and provide negotiation support. We follow Financial Projections Models, Feasibility Studies, Project Viability, Finance Collateral, Payment & Reimbursement Plans, Financial Due Diligence, Project Valuations, Inflation, and Currency Devaluation and Mitigating risks in cross-border transactions. The goal is to help investors better understand and assess the market opportunities available. We remain committed to take a leading role in the development of such type of infrastructure projects to sustain long-term economic growth under lawful government regulations without the involvement of any third party.

Project Development

We nourish to develop sustainable projects in areas such as Oil & Gas Mid-stream and Downstream, Rail, Airports, Sea Port, Road, Bridges, Township, Industrial Park, Convention Center, Social & Economic Houses, Power, Transmission, Communications technology, and these projects also drive local economic growth, generate employment, and enhance quality of life. Moreover, we work closely with governments to further make sure that critical infrastructure is developed/ executed in a responsible manner that is responsive to community needs.

We have association with globally renowned Investment Banks, Investment Advisory Firm, EPC, PMC, FEED and Architecture Firms, Law firms, Marketing Feasibility firms, and Consultancy firms which have extensive experience in Social, Economic and all type of Infrastructure greenfield projects and also assign companies at various stages based on the requirement of the project.

We work closely with our clients to provide them with craft winning solutions with specific individual challenges. Further we draw strategic roadmaps with goals for different situations of developing greenfield projects and our strategy output defines the right portfolio.

Our associates work on various stages of a project from site selection, and land acquisition to assessing the design, planning and environmental impact assessment, bank financing and construction.

“Clients around the world rely on our insight, judgment and performance.”

Advising On Fund Raising

Our relationship and understanding with the government/ semi government entities in African, Middle East, and beyond, enable us to advise on the best possible options of finance available for the projects build in respective regions.

We advise and assist our clients in financing and building social and economic projects. Each project under EPC+F, PPA, BOT has its conditions and procedures, so we aid in selecting the appropriate collateral finance instrument (Sovereign Guarantee, Letter of Guarantee, Bankable Instrument, Government Bond, BOT, PPA and Product as Barter terms). We also procure the best interest rates and long repayment terms for the projects, as all are very crucial for the recipient. The final phase of our service would be helping the client to ensure their projects and review all legal documentation prior to closing to ensure that your interests are fully protected.



Strategic Project & Finance Advisory

We advise in challenging, unconventional situations that require analytical, industry, and finance structuring expertise. Our analysts employ a collaborative approach to ensure project execution and performance, for such purposes they perform feasibility studies, and our appointed PMC supervise project development and execution plans, obtain finance Collateral, financial simulations and finance reimbursement, Insurance and administer Legal issues which are subject to coverage enhances the perspective and quality of our projects. The strength of our advice comes from the collective experience of our business network. Our team is continuously active in the sourcing and evaluating potential transactions and undertakes due diligence at various stages.

Quick/speedy execution of a project is of fundamental importance due to financial commitment, banking interest, and ongoing expenses. While implementing a project execution strategy, an innovative, advanced, and state-of-the-art technology is used to ensure fast, timely and accurate execution of our project. We partner with clients to ensure a successful performance of their projects and keep them updated on the development of the project at various stages of the project.

Syndicated Finance

Our Investment advisors help to syndicate Finance through investment banks, and debt investors. The finance is structured, arranged, and administered by the bank to act as Trustee. We have a proficient Finance team led by ex-bankers. We have delivered a wide range of financing solutions syndicating bridge and equity finance arrangement as well.

Our investment advisors, which comprises of most experienced bankers and Investment advisory firms are deeply involved in all aspects of finance and have advised our clients on syndicating finance from various banks which creates value and contributes towards the growth of the country's economy.

Risk Management

Our Risk Management and Investment advisory team advises our clients on all aspects of future country standing and risks arising from foreign exchange, interest rates, inflation, and currency devaluation in connection with cross-border acquisitions.



"Our team includes experienced professionals focused on fundraising, event-driven financings, and financial sponsor activity and sector specialists who work around the clock to provide you the best solutions"

Restructuring Finance Advisory

We also provide comprehensive financial restructuring services to our clients that may be in a distressed situation, or simply not performing to their optimal ability, due to unavoidable circumstances, inefficiencies in government processes or misalignment of government strategy.

We restructure the project's finance, amend-and-extend period for repayment, or secure new debt/loan facility, and advise what could be the ideal option for their easy reimbursement schedule.

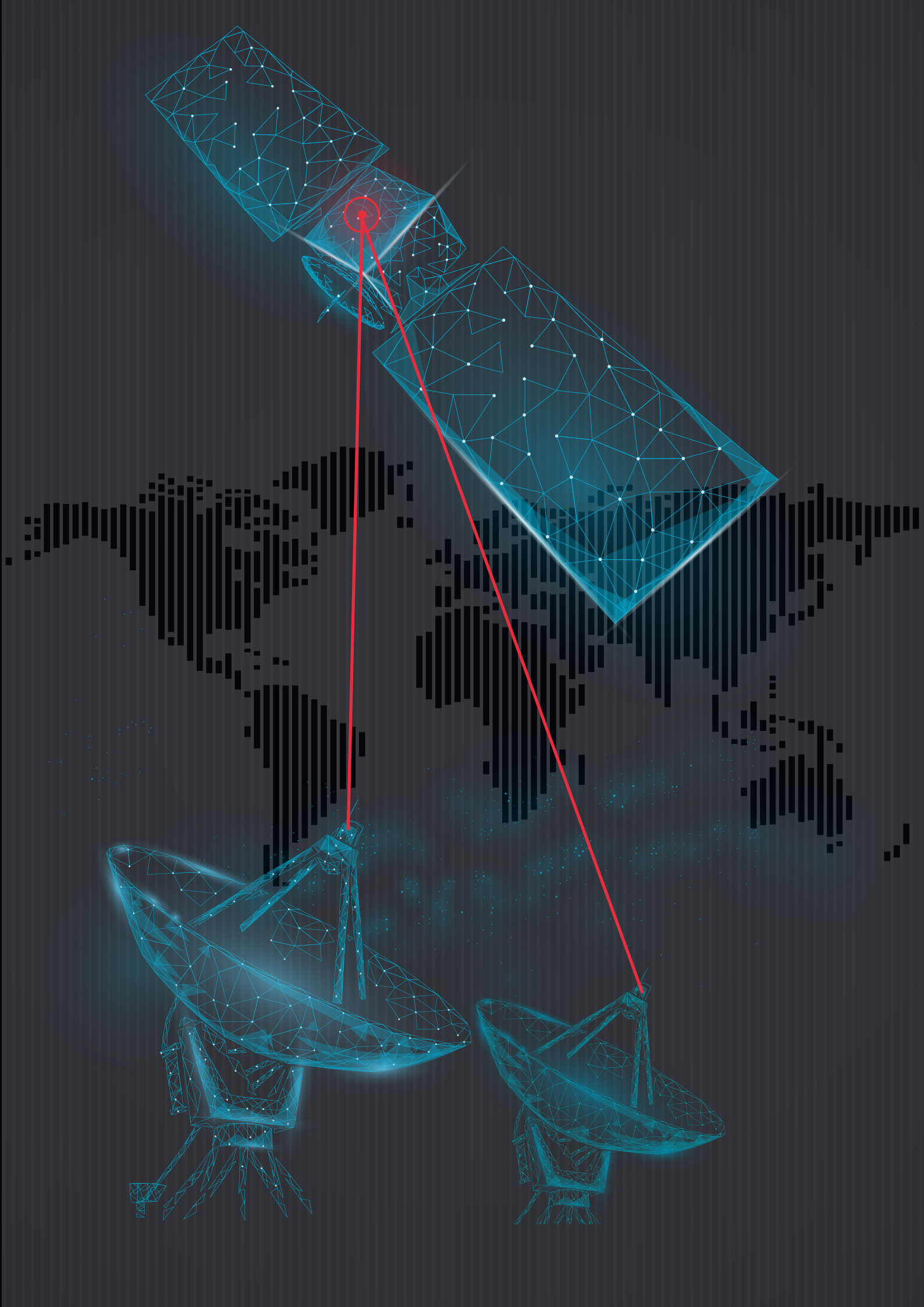
Legal Structure

We support our clients and protect them from legal issues which might arise from various agreements executed for the implementation of projects, our strategy and operational excellence are grounded in a robust legal structure for our clients, and also get back to back support from world-renowned International law firms. Alongside the legal structure, our expert network also assists our clients in implementing government policy, law structures of country of origin, corporate financial risk, and compliance guidelines for our client's project assignment.

Acts of corruption and bribery are increasingly being made illegal throughout the world and penalties for breaching these laws are severe. We do not participate in any form and act of bribery or corruption. It is our policy to ensure compliance with all laws, rules, and regulations pertaining to bribery and corruption in all the countries where we conduct our business. Any act of suspected bribery or corruption will be dealt with seriousness while undertaking projects.







PROJECT MANAGEMENT
PROJECT FINANCE
DEVELOPMENT
ADVISING ON FUND RAISING
STRATEGIC PROJECT
FINANCE ADVISORY
LEGAL STRUCTURE
RISK MANAGEMENT



GazMin
INT'L PROJECT
MANAGEMENT SERVICES



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